



## SIR30207 - CERTIFICATE III IN RETAIL

### 零售业三级证书

#### WHO SHOULD ENROL INTO THIS QUALIFICATION

##### 招生对象

Individuals wanting to pursue a career in retail. Individuals may have completed Certificate II in Retail or have extensive experience in retail and want to further a career in the industry.

本课程适合有志在零售领域内就业的人士。已获得零售业二级证书或拥有丰富的零售工作经验并希望进一步在该领域内自我提升的人士均可报读本课程。

- This qualification is recognised nationally under the Australian Qualifications Framework (AQF)

该证书经由澳大利亚学历资格认证纲要评审，在全澳洲范围内获得认可

- A summary of the employability skills developed through this qualification can be accessed from:

查看更多与该证书就业技能相关摘要可点击如下网址：

<http://employabilityskills.training.com.au>

#### DURATION

##### 学期

The qualification can be completed within 9 to 12 months dependant on your full-time/part-time status.

该课程须在九个月至十二个月内完成，这取决于您是选择全日制学习还是在职进修。

#### PRE-REQUISITES

##### 预修课程

Those wishing to gain entry for this qualification must be competent at Certificate II, however participants who have had sufficient employment experience relevant to this level of qualification, typically in order of two years, would be a satisfactory indicator.

入读此课程，学生必须已完成零售业二级证书。如报读学生已有与二级证书水平相当的学历或经历，即，至少两年的零售业工作经验，也可报读本课程。

## QUALIFICATION RULES

### 课程要求

To achieve a Certificate III in Retail, 10 units must be completed:

您需要完成十门课程以获得《零售业三级证书》，包括：

- 3 Core units  
三门必修课程
- 7 elective units  
七门选修课程

#### CORE UNITS

必 课 时	修 课 程	
SIRXOHS002A-	Maintain Store Safety 门店的安全措施	35
SIRXRSK002A-	Maintain Store Security 门店的保安措施	20
SIRXSLS004A-	Build relationships with customers 顾客关系的建立	35

#### ELECTIVE UNITS

选 课 时	修 课 程	
SIRXSLS001A-	Sell products and Services 产品与服务的营销	20
SIRRRPK007A-	Recommend and fit clothing or footwear products and services 衣类鞋类产品及服务的推荐	35
SIRXCCS003A-	Coordinate interaction with customers 与顾客互动关系的协调	35
SIRXMER002A-	Coordinate merchandise presentation 商品促销展示的协调	35
SIRXQUA001A-	Develop innovative ideas at work 工作中革新创意的培养	35
SIRXMGT002A-	Maintain employee relations 雇员关系的维护	35
BSBCM301A-	Exercise initiative in a business environment 商业环境中主观能动性的运用	20